

Mazadul Islam

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SUMMARY:

A dedicated project finance executive having 12+ year experience of financing/ arranging finance for infrastructure, infrastructure backward linkage and PPP projects with special focus on advising transactions, structuring products and dealing with multifarious stakeholders i.e. local and foreign Bank, DFIs, Financial Institutions, Insurance, and relevant regulators.

KEY STRENGTHS:

- Financing/ arranging finance for infrastructure and infrastructure backward linkage projects
- Advising and structuring infrastructure finance transactions
- Financing/ arranging finance for PPP projects
- Advising and structuring PPP transactions
- Sourcing and executing advisory transactions
- Raising fund through issuance of different instruments
- Originating new deals
- Having market & product knowledge
- Having Strong relationship with banks, FI's and DFI's
- Having Strong relationship with international consultants and advisory firms
- Structuring and financial modeling skills
- Managing diverse group of people
- Leading team to achieve goals
- Motivating people to deliver and perform
- Building capacity of team, solving problems and providing feedback and guidance
- Developing and implementing various policies
- Working in multi-cultural environment
- Having excellent written and verbal communication skills

EMPLOYMENT BACKGROUND:

Name of Institution: Infrastructure Development Company Limited (IDCOL)

Nature of Business: Government owned Development Financial Institution focused on infrastructure financing

Position: Vice President & Unit Head, PPP & Investment Advisory

Employment Period: since January, 2018

Key Responsibilities in IDCOL

- Develop strong pipeline of infrastructure investment opportunities including PPP projects and advisory transactions.
- Act as advisor to infrastructure and PPP transactions and prepare appropriate bankable structures.
- Provide advisory service to local and foreign governments, corporate bodies and financial institutions.
- Source advisory transaction, formulate appropriate joint venture, source consultants and sub-consultants, prepare bid documents, submit bids and attend pre-bid meetings and execute contract documents for winning bids.
- Liaise with customer, consultant, sub-consultants and other relevant parties for successful closure of advisory transactions.
- Arrange meeting, workshop, seminar, exposure visit, etc. related to advisory service offerings.
- Arrange various training program on Project Financing, Financial Modeling and Public Private Partnership for capacity building of internal staffs as well as the overall industry.

- Play the role of facility arranger and manage various stakeholders of a transaction including co-arranger, co-financiers, lawyers, independent engineers, environment consultants, facility agent etc.
- Lead the team for project appraisal/ due diligence, preparing feasibility reports, financial models, risk grading models, agenda paper, memo, and minutes for CRM/CC/Board meetings etc.
- Ensure achievement of target investment, income and portfolio quality in a competitive environment.
- Facilitate internal process of IDCOL to get approval for financing and approval process of PPP project with the PPP Authority, line ministries and various other government wings.
- Maintain liaison with the existing and prospective clients, project sponsors, globally renowned consultancy and advisory firms, credit line providers, account bank, and other related stakeholders e.g. banks, financial institutions, regulators, donors, private sector, event management companies, publication and printing houses etc. as well as internal departments to provide services to the clients.
- Maintain close contact with PPP Authority Bangladesh to facilitate framing policies, identifying potential PPP transactions, conducting road shows and structuring PPP transactions.
- Monitor financial, operational, environmental & social performance conditions of financed projects.
- Supervise team members, solve problems, provide feedback, identify areas of improvements and arrange for appropriate training, guide for achieving performance standard and ensure team work.

Major Achievements:

- Completed financing for the first PPP project in the healthcare sector of Bangladesh.
- Completed financing arrangements for two power projects and one economic zone.
- Completed three advisory projects: Feasibility Study for electrification of Rangabali Upzela with Renewable Energy, OHSAS certification for BPDB and Capacity building for financing RE projects in SIDS.
- Completed debt syndication (both USD and local currency) for an energy efficient garment factory under the Energy Efficiency window of JICA.
- Completed long term debt financing for an NTTN project and a light engineering project.
- Built up solid pipeline of PPP projects in different sectors including economic zone, healthcare and real estate.
- Build up pipeline of other infrastructure project with potential funding/ fund raising opportunities of USD 150 Million.
- Successfully established relationship with big four global consultancy and advisory firms.

Name of Institution: NDB Capital Limited

Nature of Business: a Sri Lanka – Bangladesh joint venture Investment Bank involved in arranging funds for infrastructure and other projects, corporate advisory, IPO, private equity and merger and acquisition.

Position: Assistant Vice President

Employment Period: from December, 2011 to December, 2017.

Key Responsibilities in NDB Capital Limited

- Arrange fund for infrastructure and infrastructure backward linkage projects.
- Build up pipeline for long term fund raising for projects and arrange debt from both local and foreign sources through syndication and/ or issuance of bond and other fixed income securities.
- Identify a group of prospective lender/s and investors, assess their appetite; review clients' needs and situation, market scenarios and chalk out optimal fund raising structure.
- Prepare marketing documents including investment teaser and Information Memorandum (IM) based on publicly available information, in-house research as well as information provided by client.
- Negotiate final term sheet on behalf of client based on lender/s in-principle commitment.
- Participate and assist in all aspects of due diligence exercised by the lender/s, communicate all the queries of lender/s to client during and after the physical appraisal and ensure proper response.
- Facilitate appointment of legal advisor, ESIA consultants, facility agent, valuers and other advisors.
- Liaise with legal advisors to transactions in order to prepare and execute the relevant legal documentation and also assist client to fulfill Conditions Precedent (CPs) to drawdown.
- Liaise with regulators, lawyers, agent bank, trustee and participating investors for smooth and timely execution of deals.
- Establish and maintain financial institutions relationship in home and abroad.
- Develop and implement compliance standard and other compliance and business policies for NDB Capital Ltd, Bangladesh.

- Lead the team for project appraisal/ due diligence, preparing information memorandum, feasibility reports, financial models, risk grading models, responding queries of banks and financial institution and facilitate approval process.
- Supervise team members, solve problems, provide feedback, identify areas of improvements and arrange for appropriate training, guide for achieving performance standard and ensure team work.

Major Achievements:

- Successfully completed long term fund raising for 5 (five) infrastructure projects in a single year.
- Successfully completed transactions involving multiple type of products and structures.
- Approximately BDT 10,000 million (USD 125 Million) working capital fund raised during 2017.
- Successfully completed two cross border financing arrangement transaction for power projects.
- Established/ strengthened relationship with local and foreign commercial banks, Development Financial Institutions, non-bank financial institutions and Insurance Companies.
- Developed and implemented various policies and procedures.

Name of Institution: Bank Alfalah Limited

Nature of Business: a multinational private commercial bank of Abu Dhabi Group headquartered in Pakistan

Position: Manager, Credit Risk Management;

Employment Period: 01-Jun-09 to 30-Nov-11

Position: Assistant Manager, Credit Risk Management;

Employment Period: 01-Jun-08 to 31-May-09

Position: Officer (Range 3), Corporate Banking Group;

Employment Period: 03-Jun-07 to 31-May-08

Key responsibilities:

- Lead the team for project appraisal/ due diligence, preparing feasibility reports, financial models, risk grading models, agenda paper, memo, and minutes for Country Credit Committee meetings.
- Assess long term and working capital requirement of clients and proposed credit limits accordingly.
- Conduct comprehensive credit appraisal, financial analysis, risk assessment and risk management.
- Prepare of Credit Memorandum in line with appraisal, credit policies and procedures for Country Credit Committee or Head Office, Karachi for approval of credit facilities/ limits for customers.
- Issue Sanction Advice based on credit committee/ Head Office recommendations/ approval.
- Liaise with branch managers and relationship managers to sort out queries and observations.
- Conduct customer/ factory/ site visit.
- Supervise the entire process, from approval to documentation and disbursement.
- Conduct periodic credit reviews on approved accounts to ensure compliance.
- Develop credit policies for the bank in the light of asset quality, internal procedures and controls relating to all credit risks arising from corporate/ commercial/ institutional banking.
- Develop annual credit plan in line the Board approved credit policies.
- Implement of credit policies and annual credit plan.
- Develop Product Program Guidelines (PPG) for SME financing.

Major Achievements:

- Secured 3rd position in the management trainee foundation training program held in Karachi, Pakistan in 2007.
- Successfully implemented the Credit Initiation and Internal Rating System (CIIRS).
- Successfully implemented Credit Policies and Annual Credit Plans.

REPRESENTATION:

Represented IDCOL in **Foreign Learning Tour of BPDB officials** in Tokyo, Japan; 2-6 September, 2018

Represented NDB Capital in **Bangladesh Investment Summit** in Singapore; 1 September, 2015

Represented NDB Capital in **Islamic Finance News Asia Forum** in Malaysia; 21-22 October, 2013

Represented NDB Capital in **PPP Global Investors' Forum: Bangladesh 2012**; 7-8 December, 2012

Represented NDB Capital in **Islamic Finance News Asia Forum** in Malaysia; 1-2 October, 2012

TRAINING/ WORKSHOPS:

Training on "**Financial Modelling**" arranged by Infrastructure Development Company Limited (IDCOL) from May 6 – 8, 2018.

Training on “**Project Finance**” arranged by Infrastructure Development Company Limited (IDCOL) from March 26 – 28, 2018.

Seminar on “**Public Private Partnership (PPP) in Transport**” jointly arranged by International Finance Corporation (IFC) and Public Private Partnership Authority (PPPA) from March 21 – 22, 2018.

Training on “**Financing Large Projects**” arranged by FINEXCEL from April 11 – 12, 2015.

Training on “**Debt and Equity Placement and Compliance**” arranged by NDB Capital Holdings PLC, Colombo, Sri Lanka from May 1 – 10, 2014.

Training workshop titled “**Securitization**” arranged by Bangladesh Bank Training Institute (BBTI), Mirpur, Dhaka on February 28, 2011.

Training titled “**Securities Market Investment**” arranged by Bangladesh Foreign Trade Institute (BFTI), Kawran Bazar, Dhaka on January 15, 2011.

Training workshop titled “**Financing Infrastructure and Public Private Partnership**” arranged by Bangladesh Institute of Bank Management (BIBM), Mirpur, Dhaka from October 27, 2010 to October 28, 2010.

Workshop titled “**Factoring, Leasing & Venture Financing**” arranged by Bangladesh Institute of Bank Management (BIBM), Mirpur, Dhaka from February 16, 2010 to February 18, 2010.

Training course titled “**Advanced Credit Management**” arranged by Bangladesh Institute of Bank Management (BIBM), Mirpur, Dhaka from July 19, 2009 to July 23, 2009.

Training course titled “**Credit Management**” arranged by Bangladesh Institute of Bank Management (BIBM), Mirpur, Dhaka from November 23, 2008 to December 04, 2008.

Training course titled “**Foundation Course on Banking**” arranged by Training Institute, Bank Alfalah Ltd, B A Building, I. I. Chundrigar Road, Karachi from August 06, 2007 to November 22, 2007. I secured **3rd position** in the program.

EDUCATION:

Master of Business Administration (MBA)

Concentration in **Finance**, 2006

Department of Finance, University of Dhaka

Bachelor of Business Administration (BBA)

Concentration in **Finance & Banking**, 2004

Department of Finance & Banking, University of Dhaka

PERSONAL:

Father’s Name : Mr. Mafizul Islam
Mother’s Name : Mrs. Nurjahan Begum
Date of Birth : December 10, 1981
Passport Number : BT0165446
Interest : Reading and travelling.