

Md. Mehedi Hasan, CFA, FRM
 Flat 4C, Mashood Garden, 22/16, Khilji Road
 Mohammadpur, Dhaka 1207
 E-mail: mehedi.iba@gmail.com
 Contact Number: +8801755548354



PROFESSIONAL QUALIFICATION:

Certification	Institute	Location
<p>CFA (Chartered Financial Analyst) Successfully passed all three levels of CFA (Chartered Financial Analyst) Program in the first attempt and earned the CFA charter on September 21, 2015 [In the Candidate Body of Knowledge of CFA Program, a total of 10 topics are grouped into three functional areas: ethical and professional standards, investment tools and asset valuation, and portfolio management and wealth planning. The CFA Program covers all topics with a primary focus on knowledge and comprehension at Level I, application and analysis at Level II, and synthesis and evaluation at Level III]</p>	CFA Institute	Virginia, USA
<p>FRM (Financial Risk Manager) Passed November 2016 Part II and May 2016 Part I of FRM (Financial Risk Manager) exam and earned the charter in January 2017 [The GARP FRM accreditation is globally recognized as the premier certification for financial risk professionals dealing in financial markets. FRMs possess specialized knowledge in assessing risk and typically work for major banks, insurance companies, accounting firms, regulatory agencies, and asset management firms]</p>	GARP (Global Association of Risk Professionals)	New Jersey, USA
<p>CIMA (Chartered Institute of Management Accountants) Registered to sit for CIMA Masters Gateway exam scheduled in May 2020</p>	CIMA Global	London, UK

WORK EXPERIENCE:

<p>Infrastructure Development Company Limited SAVP & Unit Head, PPP and Investment Advisory</p>	Feb 2020 ~ till date
<ul style="list-style-type: none"> ▪ Building up pipeline of infrastructure and PPP projects in areas like power, port, transport, healthcare, water treatment, waste management, economic zones etc.; ▪ To perform the role of facility arranger and to manage various stakeholders of a transaction including project sponsors, co-arranger, co-financiers, credit line 	

providers, lawyers, independent engineers, environment consultants, facility agent, account bank and regulators etc.;

- To lead the PPP team for project appraisal – conducting due diligence, preparing feasibility reports, financial models, risk grading models; preparing agenda paper, pitching documents, presentation and memo for approvals;

BSRM Group of Companies

May 2017 – Feb 2020

Lead Business Analyst

- Identify and survey the prospective new ventures, explore and discover innovative prospects, scrutinize the opportunity to turn into reality for the sustainable growth of the company's business;
- Responsible for new project studies, conducting economic feasibility of projects, business case development and helping management to take right decision on projects;
- Deriving business insights from financial and strategic analysis and synthesizing high impact and targeted recommendations and presentations for management review and decision making;
- Performing and assisting to establish a clear phase-gate execution plan for the total project value chain, i.e. initiation (pre-feasibility study, investment analysis, project charter, feasibility), planning, execution, monitoring & controlling and handover;
- Explore and identify new potential business groups and sources by growing, maintaining, and leveraging network and establish communication for building long term business relationships.
- Arranging financing for new projects through preparing feasibility report for banks/ NBFIs and making liaison with financiers;
- Analyzing markets, products and customer profitability and recommending actions to improve business results of new projects;
- Deriving financial performance target setting through business and competitor analysis as well as external benchmarking;
- Prepared the 5-year (FY2018-19 to FY2022-23) long term strategic roadmap for BSRM Group of Companies;
- List of Key Projects:
 - First ever full-fledged wires processing plant in the country i.e. Galvanized Iron Wire, (high carbon ACSR Core Wire, used for conductor manufacturing by cable manufacturers; low carbon, used for fencing, landslide protection, etc.), LRPC Wire, used in bridges, flyovers, PC pole manufacturing, etc., stick electrodes and CO2 wire;
 - First Service center of Bangladesh to cater customized demand of the customers in the form of cut, bend, stirrup, coupler and mesh to faster construction growth;
 - Lead BSRM to form a JV with one of the biggest RCN processors in India for setting up a cashew nut processing industry in Bangladesh;
 - Conducted full-fledged feasibility for setting up a rolling mill in Mombasa, Kenya in the form of JV with two other counterparts. This is the very first Bangladeshi investment in steel sector out of the country;
 - Completed detail feasibility for setting up a 300MW RLNG based combined cycle power plant (IPP) in Mirsarai Economic Zone, 150MW commercial/merchant power plant (RLNG based combined cycle) at Mirsarai and 55MW gas engine based captive power plant at Kumira, Chittagong;
- Other Projects: Re-rolling Mill, Billet Manufacturing Plant, DRI Plant, Sponge Iron Plant, 19-Story Commercial Building at Agrabad, Chittagong, 9-Story Commercial Building at Motijheel, Dhaka, Oxygen Plant, Lime Plant, etc.

Infrastructure Development Company Limited
Manager (Investment), Infrastructure Department
Assistant Manager (Investment), Infrastructure
Department

Feb 2015 – Apr 2017
Jan 2017 – Apr 2017
Jan 2016 - Dec 2016

Senior Investment Officer, Infrastructure Department

Feb 2015-Dec 2015

- Conducting financial and economic analysis of projects;
- Preparing financial models and performing sensitivity analysis;
- Preparing Information Memorandum and Appraisal Reports;
- Managing relations with existing clients and dealing with prospective clients;
- Managing liaison with regulatory authorities, bilateral and multilateral institutions, etc.;
- Reviewing proposals to identify and assess inherent risks in credit exposures;
- Maintaining a portfolio worth around BDT 2.5 billion and USD 12 million;
- List of key accounts: Meghna Cement Mills Limited, Meghna Pulp and Paper Mills Limited, SQ Celsius Limited, Partex Petro Limited, Imperial Hospital Limited, Samuda Power Limited, Pretty Auto Bricks Limited, Usa Agro and Auto Bricks Limited, Bangladesh Petrochemical Company Limited, etc.

ONE Bank Limited

May 2013-Jan 2015

Special Cadre Officer

Syndication and Structured Finance Unit, Corporate Banking

- Preparing Information Memorandum (IM) along with Financial Modelling prior to Syndication Financing organized by ONE Bank Limited (OBL);
- Preparing Call Report after visiting prospective clients who are willing to avail asset products of OBL;
- Preparing Credit Memorandum (CM) of the projects approved for financing;
- Assessing feasibility and preparing recommendation report of various Project Financing and Syndication Financing opportunities arranged by other Banks and NBFIs;
- Maintaining and enhancing relationships with key customer accounts and prospective customers to ensure business continuity and growth. Growing assets and liabilities to enhance the profitability of the account;
- Ensuring timely renewal of portfolio of accounts assigned and arranging to obtain and review related information;
- Executing Syndication transactions for the Bank along with Head of Syndication;
- Reviewing proposals to identify and assess inherent risk in credit exposures;
- Coordinating with the credit analysts' team and supporting staff in the ongoing delivery/coordination with the syndication time line requirements.

United Leasing Company Limited

Feb 2011-May 2013

Senior Officer (Credit Risk Management-Corporate)

Feb 2011 – May 2013

- Reviewing all credit proposals of Corporate & Channel Financing prior to credit approval;
- Preparing credit assessment report for all credit proposals and inform the management about the risk factor prior to credit approval;
- Preparing review report of recurring clients for limit sanction;
- Visiting prospective & financed clients as and when required basis;
- Preparing Sales Ledger Analysis for the clients who are willing to avail Factoring facility of ULC.

EDUCATION:

MBA Major: Finance	IBA, University of Dhaka	2015
BBA Major: Finance	IBA, University of Dhaka	2011
HSC Group: Science	Notre Dame College	2006
SSC Group: Science	A. J. T. High School, Khulna	2004

CORE STRENGTHS:

- Competent in communicating in English and Bengali
- Word Processing, Spreadsheet processing, and Presentation

TRAINING RECEIVED:

Foreign:

- Participated in a training on "Energy Efficiency and Conservation Promotion Financing Project" organized by JICA in Tokyo, Nagoya and Osaka, Japan (July 22-29, 2015);

Local:

- Participated in the "Leadership Training for BSRM Senior Officials" conducted by Mind Mappers Bangladesh (2 days);
- Participated in the training course on "Credit Appraisal and Management" conducted by BIBM (2 weeks);
- Participated in "Project Finance Training Program" organized by Infrastructure Development Company Limited (2 days);
- Participated in the training on "Financial Modeling" organized by Infrastructure Development Company Limited (2 days);
- Participated in "Advanced Training Courses for Special Cadre Officers of ONE Bank Limited" organized by BIBM (4 weeks);
- Participated in 36 hours of classroom training on "Become a Highly Skilled Project Manager through PMP" conducted by PMAspire (4 days);
- Participated in the "Foundation Course for Special Cadre Officer" conducted by ONE Bank Limited Training Institute (1 month);
- Participated in the training on "Basics of Public-Private Partnership" organized by Infrastructure Investment Facilitation Company (3 days);
- Participated in "Advance Contract Drafting, Negotiation & Dispute Management" conducted by Bloomasia Incorporated (2 days);
- Participated in the "Small Enterprise Financing Batch Training" organized by United Leasing Company Limited (3 weeks);
- Participated in training on "Anti Money Laundering & Anti-Terrorism Financing" organized by Bangladesh Bank Training Academy (1 day);

PERSONAL INFORMATIONS:

- Date of Birth: August 30, 1989
- Father's Name: Md. Abul Kashem Azad
- Mother's Name: Mst. Monowara Azad
- Nationality: Bangladeshi
- Permanent Address: Mehedi Monjil, Vill: Jaygirmahal, P.O: Amadi, Thana: Koyra, Khulna

REFERENCE:

Can be provided if required